Sharon R. Owen

Experienced Healthcare Leader and Executive

Healthcare executive with leadership and organizational skills ingrained while serving as a Captain in the Army, enhanced over a decade of challenging leadership and operational positions, and enriched through a successful MBA education.

CORE COMPETENCIES

- ✓ 20 YEARS HEALTHCARE EXPERIENCE
- ✓ STATE OF FLORIDA REGISTERED NURSE, ACTIVE
- **STRATEGIC GROWTH OF AMBULATORY SURGERY CENTER**
- MASTER OF BUSINESS ADMINISTRATION (MBA)
- ✓ P&L MANAGEMENT
- ✓ MARKETING AND PRODUCT DEVELOPMENT
- PROJECT MANAGEMENT

- ✓ COST ESTIMATING AND BUDGET DEVELOPMENT
- ✓ PERSUASIVE COMMUNICATOR & SKILLED PRESENTER
- ✓ HR MANAGEMENT
- ✓ New Business Start-Up & Service Line Growth
- PERFORMANCE IMPROVEMENT
- STRONG EMR/EHR EXPERIENCE
- **QUALITY AND RISK MANAGEMENT EXPERIENCE**

PROFESSIONAL EXPERIENCE

Director of Strategic Initiatives | Tampa, FL

University of South Florida, College of Nursing

- Assists the Dean and college executive team to implement the strategic plan for the college.
- Manage the faculty practice & certificate programs, including development, execution & evaluation.
- Lead and oversee multiple projects simultaneously, ensuring they are delivered on time, within budget and to the highest quality standards.
- **Develop comprehensive project plans**, schedules, and timelines, while maintaining clear and consistent communication with external clients.
- Mentor & support project team, fostering a collaborative and innovative environment.
- Continuously refine project management processes and methodologies to enhance efficiency and effectiveness across the board.
- Collaborate closely with cross-functional teams to define project scope, goals and deliverables.

Administrator Ambulatory Surgery Center | Tampa, FL

TGH Surgery Center at Morsani (previously known as USF Health Endoscopy & Surgery Center)

- **Directly manage all clinical operations**, including OR, Endoscopy Units, Pre-Op, Recovery and Sterile Processing Units
- Develop & implement priorities and strategies for center growth, including evaluation of new service lines, implementation of advanced IT & EMR system and lean reorganization of over 60 medical staff
- Manage 60 medical personnel, serving as mediator for Human Resource functions in collaboration with HR department on all personnel management issues
- Year over year surgical case volume increase of 25%, and a 27% increase in ENDO procedural volume
- Systemic evaluation of revenue and expenses controls, resulting in revenue savings of \$1 Million over prior FY
- **Primary liaison** for strategic relationship between TGH & USF Health senior leadership, various operations departments, and physician stakeholders.

2017 - 2025

2025 - Present

Sharon R. Owen (614) 747-3783 | Page 2

Program Director | Trinity, FL

Wound Care & Hyperbaric Medicine Center, Medical Center of Trinity

- Implemented wound care & hyperbaric start-up clinic with first year profitability of over \$2M
- Executed strategic marketing initiatives and community education programs
- Managed personnel, clinic operations, daily revenue & financial audits, strategic growth initiatives
- Developed & maintained senior relationships with hospital C-Suite

Owner / Consultant | Orlando, FL

Owen & Associates Medical Consulting Company, LLC

- Executed new business start-up plan geared towards legal professionals seeking medical expertise
- Market research, business plan execution, and competition analysis assessments
- Implemented marketing strategy resulting in first year profitability and multiple new clients

Assistant Head Nurse of Intensive Care Unit | Ft. Stewart, GA

U.S. Army Captain

- Managed clinical procedures and operations in multiple disciplinary medical unit
- Performed head nurse duties including scheduling, conflict management, and standards of care

Medical Operations Director | Schweinfurt, Germany & Iraq

U.S. Army Captain

- Organized strategic training resulting in licensure of 280 medical professionals in Army Infantry unit
- Coordinated and directed first Nursing Symposium for 135 Iraqi civilian nurses focused on nursing care and education

Emergency Room Charge Nurse | Ft. Hood, TX

U.S. Army Captain

- Reorganized patient flow and triage procedures in highest volume ER department within U.S. Army, resulting in decreased patient wait time of 24%
- Implemented educational program designed to promote wound care management for local VA hospitals

Medical-Surgical Ward Assistant Head Nurse | Iraq, Ft. Hood TX, &, New Orleans LA 2007 - 2004 U.S. Army Lieutenant

- Provided care to 7,000 detainees and Coalition Forces; promoted as hospital-wide wound care representative
- Participated in Hurricane Katrina relief efforts, delivering active-duty medical resources to local civilians

EDUCATION

- Master of Business Administration (MBA), University of South Florida, Tampa, FL 2017
- Bachelor of Science and Nursing, Capital University, Columbus, OH 2004
- R.O.T.C., Minor in Military Science and Leadership Capital University, Columbus, OH 2004

LICENSURE/PROFESSIONAL MEMBERSHIPS

- State of Florida Registered Nurse, Active Status
- Tactical Combat Medical Care Course, Fort Sam Houston, TX
- Humanitarian Service Medal for achievements during Hurricane Katrina relief
- Military Bronze Star Award and Meritorious Service Medal for achievements during Operation Iraqi Freedom

2013 - 2017

2010 - 2011

2008 - 2010

2007 - 2008

2011 - 2013